

Gfi Informatique steps up its growth in Software activities with the acquisition of Ordirope

Gfi Informatique becomes a key ERP vendor for Consumer Goods and Retail players

Saint-Ouen (France), 10 June 2015 – Gfi Informatique takes up a strong position in ERP for the Consumer Goods and Retail markets, with strong ambitions for France and overseas.

ORDIROPE: A LEADING PUBLISHER OF ERP SOLUTIONS FOR THE CONSUMER GOODS AND RETAIL SECTORS

Gfi Informatique has acquired 100% of the capital and voting rights of Ordirope group, a publisher and integrator of software solutions for Consumer Goods and Retail. With its comprehensive functional coverage, sharp responsiveness and highly developed business specialisation, the publisher has become a key partner for customers including demanding manufacturers and specialised distributors.

The group's flagship ERP product, Minos, has been adopted by such diverse and prestigious names as Sarbec Cosmetics, Desamais, Point P, Deltaplus, Legrand, Lustucru and Grosfillex.

Ordirope generates annual revenues in the region of €10 million, mainly in France, and is set to achieve a level of profitability in line with Gfi's other software activities. It has a workforce of just over 100 employees, almost 25% of which are dedicated to R&D. Ordirope will be consolidated in the group's accounts starting from 1 June, 2015.

ACCELERATION OF THE SOFTWARE ACTIVITY'S DEVELOPMENT WITH THE STRENGTHENING OF ONE OF THE FOUR STRATEGIC VERTICAL MARKETS

The acquisition of Ordirope once again illustrates Gfi's strategy which, via its IP 20 programme, sets out to double the share of software solutions in its sales by 2018, to more than €200 million in annual revenues.

As with its acquisition of ITN, a publisher of ERP solutions for the insurance sector, the Group is looking to establish a global proposal on each of its four strategic vertical markets (Insurance-Finance-Asset Management / Public Sector / Health-Social Welfare / Distribution & Services) on the back of strong business competences.

Based on Ordirope's unique expertise, the Group aims to complete the value chain by deploying its offering of recognised, competitive services (Consulting, Integration, Application Management, etc.) and disruptive offers (Digital / Big Data/ Cloud-Outsourcing) to Consumer Goods and Retail players.

Gfi also aims to step up Ordirope's international development, starting with the leverage of its business offer on the group's historic footprint (BeLux, Spain, Portugal, Switzerland and Africa Ordirope already supports its key customers with the deployment of its ERP solution outside France.

"With Ordirope, Gfi Informatique has acquired an excellent product in a field in which its presence has historically been limited. By building on this unique business expertise, we are convinced that our Group is ready to support Consumer Goods and Retail players via a global, competitive and highly relevant offer. The Group thus benefits from new assets to achieve its target of €1 billion in sales and to improve its profitability" explained Vincent Rouaix, Chief Executive Officer of Gfi Informatique.

Next release: 30 July 2015, first-half 2015 results.

Disclaimer:

Except for historical facts, the elements in this press release are objectives. Given the difficulties inherent in forecasting results, these objectives do not represent guarantees. Actual results may differ considerably from explicit or implicit objectives.

About Gfi Informatique

Gfi Informatique is a major player in value-added IT services and software in Europe. It occupies a strategic position in its differentiated approach to global firms and niche entities. With its multi-specialist profile, the Group serves its customers with a unique combination of proximity, sector-based organisation and industrial-quality solutions. With a workforce of some 11,000 employees, the Group generated revenue of €804 million in 2014.

Gfi Informatique is listed on the Paris Euronext, NYSE Euronext (Compartment B) - ISIN code: FR0004038099.

For more details: www.gfi.fr

For further information, please contact

GFI INFORMATIQUE

Administrative and Financial Director
Cyril Malher
Tel.: +33 (0)1 44 04 50 64
cyril.malher@gfi.fr

KEIMA COMMUNICATION

Investor Relations
Emmanuel Dovergne
Tel.: +33 (0)1 56 43 44 63
emmanuel.dovergne@keima.fr

AGENCE YUCATAN

Press Relations
Caroline Prince
Tel.: +33 1 53 63 27 35
cprince@yucatan.fr