

**Acquisition strategy continues:****Offer for India's Indo Asian Switchgear****Acceleration of Legrand's expansion in emerging markets**

- **Legrand makes an offer for Indo Asian Switchgear, a key player in the Indian market for electrical protection devices**
- **Legrand aims to pursue its expansion in emerging economies and significantly increase its presence in India**

Following its purchase of Inform, Turkey's number-one contender in UPS, on July 9, Legrand today announced that it had made an offer to buy the Indo Asian Switchgear division of Indo Asian Fusegear Limited. The offer, which requires corporate approval, has already received the unanimous support of Indo Asian Fusegear's Board of Directors.

Protection devices made by Indo Asian Switchgear (miniature and residual current circuit breakers, distribution boards, relays, etc.) are aimed primarily at the retail market, where Indo Asian Switchgear is a major player. They perfectly round out existing Legrand operations in India, where the group holds strong positions in both high value-added protection systems mostly used in project business and in premium wiring devices.

The move will significantly increase Legrand's presence in a fast-growing market where the group should generate close to 4% of its annual sales following the acquisition, and where Legrand has recorded organic growth averaging over 19% a year for the past 15 years.

With 2010 sales that should exceed €35 million and an operating margin in double digits, Indo Asian Switchgear is based near New Delhi and employs approximately 2000 people at three sites.

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**Key financial dates**

- 2010 first-half results: **July 29, 2010**
- 2010 nine-month results: **November 4, 2010**

**ABOUT LEGRAND**

*Legrand is the global specialist in electrical and digital building infrastructures. Its comprehensive offering of solutions for use in commercial, industrial and residential markets makes it a benchmark for suppliers worldwide. Innovation for a steady flow of new products with high added value is a prime vector for growth. Legrand reported sales of €3.6 billion in 2009. The company is listed on Euronext and is a component stock of indexes including the SBF120, FTSE4Good, MSCI World and ASPI (ISIN code FR0010307819). [www.legrandgroup.com](http://www.legrandgroup.com)*

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